# EBA RegTech Industry Survey - Financial institutions

Fields marked	with	* are	mandatory	٧.
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# Introduction and instructions

In line with the EBA's work programme on financial innovation, the EBA is currently performing an analysis in the area of RegTech with the aim to better understand the ongoing activity and raise awareness within the regulatory and supervisory community. In parallel, the EBA is seeking to identify ways to facilitate the adoption and scale up of RegTech solutions across the EU whilst acknowledging and addressing the underlying risks.

For the purposes of this work, and in the context of the EBA FinTech Knowledge Hub, the EBA is kindly inviting all relevant stakeholders to share their views and experience on the use of existing RegTech solutions on a best effort basis. The responses will provide a valuable input into the EBA work on RegTech and, where relevant, potentially support the ongoing policy work in this area.

In order to collect information from the perspective of both financial institutions and ICT third party providers, the EBA has prepared two online versions of the questionnaire, one to be completed by the financial institutions, and another to be completed by ICT third party providers.

#### How to complete the RegTech industry survey

The questionnaire is structured as follows:

- Section A is dedicated to the collection of information on the RegTech solutions used by financial institutions, the main barriers to the adoption of RegTech solutions, as well as on the possible initiatives that could facilitate and support the uptake of RegTech solutions. This part should be completed by all financial institutions.
- Section B is dedicated to collect further information on the use of RegTech solutions, such as spending on RegTech, time to adopt, governance elements, and any challenges in using RegTech solutions. This part should be completed only by financial institutions who have RegTech solution(s) in use /launched, pilot testing or under development.
- Section C seeks to have a closer look at the RegTech solutions in four specific areas of focus, in particular: i) AML/CFT on going monitoring of the business relationship and/or transaction monitoring, ii) creditworthiness assessment, iii) compliance with security requirements and standards (information security, cybersecurity, payment services), or iv) supervisory reporting. This part should be completed only by financial institutions who have RegTech solution(s) (in use/launched, pilot testing or under

development) in the mentioned areas of focus. Please respond for each RegTech solution that you use and which falls within the said categories separately. In practice this means that you are invited to submit this section multiple times if you have more than one solution that you would like to report.

### **Timeline**

The EBA kindly invites to submit your response by 30 September 2020.

### RegTech solutions to be reported

For the purposes of this questionnaire, the following definition applies:

RegTech means any range of applications of technology-enabled innovation for regulatory, compliance and reporting requirements implemented by a regulated institution (with or without the assistance of ICT third party providers).

Responses should refer only to RegTech solutions (in line with the above definition) as other applications (for example applications for enhancing internal processes) should not be included in this survey

## Relation to other EBA work on reporting

The respondents are advised that this questionnaire whilst complementing other ongoing projects in the field of supervisory reporting and the use of technology there, has a different purpose and does not overlap with them, in particular:

- (a) the industry questionnaire for the study of the cost of compliance[1] with supervisory reporting, and
- (b) feasibility study on integrated reporting.

In particular, this RegTech industry survey aims at:

- (i) mapping and understanding the existing RegTech reporting solutions available from a technology /innovation perspective, with a view of sharing knowledge across both industry and competent authorities;
- (ii) identifying the main barriers for the uptake of RegTech solutions; and
- (iii) stock taking on the potential initiatives to support the uptake of RegTech solutions.

The results of RegTech industry survey will be used to report on the current RegTech landscape and, where relevant, will inform the broader work on supervisory reporting.

To this end, the RegTech industry survey will not lead to any specific policy considerations or recommendation as regards the use of RegTech for the purposes of supervisory reporting, which is mean analysed in greater details in the two specific studies referred to above.

[1] https://eba.europa.eu/regulation-and-policy/supervisory-reporting/cost-compliance-supervisory-reporting

# Section A

#### **Profile**

\* 1 Name of the financial institution

code or other type of code (if	available)	
n contact point at the instit	ution:	
		Main contact person
lame		
osition		
ontact e-mail address		
Yes	e with the EBA on follow-up	discussions on RegTech?
No		
e of the entity		
Credit institution		
Payment institution		
Electronic money institution		
Investment firm		
Other type of financial instituti	on	
ase indicate the type of finance	cial institution	
	institution based on points (14	45) and (146) of Article 4 (1) CRR):
Small and non-complex		
Medium (other than large or s	nall and non-complex)	
Large		
Not applicable / unknown		
	2019 (in thousands EUR):	
al assets as of 31 December	,	
al assets as of 31 December		
al assets as of 31 December		
		aved (in 0010)
	carried out and/or e-money is	sued (in 2019):

		Account information service provi	der i	under Article 33 of PSD2		
11	Тур	pe of electronic money institution	า:			
	Electronic money institution as legally defined in Article 2(1) of EMD2					
		Exempted electronic money instit	utior	under Article 9 of EMD2		
* 12	Na	me of the main competent aut	hor	•		
		Austria - Financial Market Authority		Germany - BaFin and Bundesbank		Netherlands - De Nederlandsche Bank
	0	Belgium - National Bank of Belgium	0	Greece - Bank of Greece	0	Norway - Central Bank of Norway
		Bulgaria - Bulgarian National Bank	0	Hungary - Central Bank of Hungary	0	Poland - Polish Financial Supervision Authority
	0	Croatia - Croatian National Bank for credit institutions and Croatian Financial Services Supervisory Agency for investment firms	0	Iceland - Financial Supervisory Authority	0	Portugal - Banco de Portugal
	0	Cyprus - Central Bank of Cyprus	0	Ireland - Central Bank of Ireland	0	Romania - National Bank of Romania
		Czech Republic - Czech National Bank	0	Italy - Banca d'Italia	0	Slovakia - National Bank of Slovakia
	0	Denmark - Finanstilsynet		Latvia - Financial and Capital Market Commission	0	Slovenia - Bank of Slovenia
		ECB (SSM)	0	Liechtenstein - Financial Services Authority	0	Spain - Banco de España
	0	Estonia - Financial Supervision Authority	0	Lithuania - Bank of Lithuania	0	Sweden - Finansinspektionen
	0	Finland - Finanssivalvonta (Fin-FSA)	0	Luxembourg - Commission de Surveillance du Secteur Financier	0	Other
		France - Autorité de contrôle		Malta - Malta Financial		
		prudentiel et de Resolution		Services Authority		
10	Dia	anno annogify the name of your or	mn	otant authority		
13	Pie	ease specify the name of your co	Пр	etent authority		
		risdictions where the entity ac	tive	ely provides its services unde	r th	e right of establishment or
on	a c	ross border basis:  All EEA countries		Hungary Poland		
		Austria Czechia		Ireland Portugal		
		Belgium Denmark		Italy Romania		
		Bulgaria Estonia		Latvia Slovak Repu	ublic	;
		Croatia Finland		Lithuania Slovenia		
		Cyprus France		Luxembourg Spain		
		Norway Germany		Malta Sweden		

Liechtenstein	Greece	Netherlands

# 15 What is the level of involvement of your institution with the use/development of the RegTech solutions in each of the following areas?

	In use / launched	Pilot testing	Under development	Under discussion	No activity
* AML/CFT – customer due diligence	0	0	0	0	0
* AML/CFT – on going monitoring of the business relationship and/or transaction monitoring	0	0	0	0	0
* AML/CFT – customer risk assessment	0	0	0	0	0
* Fraud detection	0	0	0	0	0
* Risk management (not AML/CFT related)	0	0	0	0	0
* Mapping and tracking of regulatory policy developments	0	0	0	0	0
* Gap analysis against new regulation	0	0	0	0	0
* Automated compliance checks against existing regulation/internal procedures	0	0	0	0	0
* Compliance with consumer protection requirements	0	0	0	0	0
* Creditworthiness assessment	0	0	0	0	0
* Compliance with security requirements and standards (information security, cybersecurity, payment services)	0	0	0	0	0
* Supervisory reporting	0	0	0	0	0
Other 1	0	0	0	0	0
Other 2	0	0	0	0	0
Other 3	0	0	0	0	0

16	Please indicate the area you are referring to under "OTHER 1"
17	Please indicate the area you are referring to under "OTHER 2"

<sup>18</sup> Please indicate the area you are referring to under "OTHER 3"

* 19 Please provide a brief description of the <u>AML/CFT on going monitoring of the business</u> relationship and/or transaction monitoring solution that you have already implemented or are in pilot testing or under development (e.g. area of application, objective, EU or national regulatory requirements that the solution helps to comply with, technologies used, replacement of manual process). Please feel free to add a link to the webpage of the ICT third party provider describing the solution, if applicable).
*20 Please provide a brief description of the <u>AML/CFT customer risk assessment</u> solution that you have already implemented or are in pilot testing or under development (e.g. area of application, objective, EU or national regulatory requirements that the solution helps to comply with, technologies used, replacement of manual process). Please feel free to add a link to the webpage of the ICT third party provider describing the solution, if applicable).
*21 Please provide a brief description of the <u>fraud detection</u> RegTech solution that you have already implemented or are in pilot testing or under development (e.g. area of application, objective, EU or national regulatory requirements that the solution helps to comply with, technologies used, replacement of manual process). Please feel free to add a link to the webpage of the ICT third party provider describing the solution, if applicable).
* 22 Please provide a brief description of the <u>risk management (not AML/CFT related)</u> RegTech solution that you have already implemented or are in pilot testing or under development (e.g. area of application, objective, EU or national regulatory requirements that the solution helps to comply with, technologies used, replacement of manual process). Please feel free to add a link to the webpage of the ICT third party provider describing the solution, if applicable).
*23 Please provide a brief description of the RegTech solution concerning the mapping and tracking of regulatory policy developments that you have already implemented or are in pilot testing or under development (e.g. area of application, objective, EU or national regulatory requirements that the solution helps to comply with, technologies used, replacement of manual process). Please feel free to add a link to the webpage of the ICT third party provider describing the solution, if applicable).

\*24 Please provide a brief description of the RegTech solution concerning the gap analysis against new regulation that you have already implemented or are in pilot testing or under development (e.g.

technolog	oplication, objective, EU or national regulatory requirements that the solution helps to comply with used, replacement of manual process). Please feel free to add a link to the webpage of the
ICT third p	party provider describing the solution, if applicable).
already ir	e provide a brief description of the AML/CTF customer due diligence solution that you have mplemented or are in pilot testing or under development (e.g. area of application, objective,
replaceme	ional regulatory requirements that the solution helps to comply with, technologies used, ent of manual process). Please feel free to add a link to the webpage of the ICT third party describing the solution, if applicable).
provider d	
complian implement national re manual pr	e provide a brief description of the RegTech solution concerning the automated nce checks against existing regulation/internal procedures that you have already nted or are in pilot testing or under development (e.g. area of application, objective, EU or egulatory requirements that the solution helps to comply with, technologies used, replacement of rocess). Please feel free to add a link to the webpage of the ICT third party provider describing the fapplicable).
consume under dev solution he	e provide a brief description of the RegTech solution concerning the compliance with er protection requirements that you have already implemented or are in pilot testing or evelopment (e.g. area of application, objective, EU or national regulatory requirements that the telps to comply with, technologies used, replacement of manual process). Please feel free to add the webpage of the ICT third party provider describing the solution, if applicable).
you have objective, replacement	e provide a brief description of the <u>creditworthiness assessment</u> RegTech solution that e already implemented or are in pilot testing or under development (e.g. area of application, EU or national regulatory requirements that the solution helps to comply with, technologies used, ent of manual process). Please feel free to add a link to the webpage of the ICT third party describing the solution, if applicable).
security r	e provide a brief description of the RegTech solution concerning the compliance with requirements and standards (information security, cybersecurity, payment services) that already implemented or are in pilot testing or under development (e.g. area of application,
replaceme	EU or national regulatory requirements that the solution helps to comply with, technologies used, ent of manual process). Please feel free to add a link to the webpage of the ICT third party describing the solution, if applicable).

*30 Please provide a brief description of the RegTech solution concerning the supervisory reporting
hat you have already implemented or are in pilot testing or under development (e.g. area of
application, objective, EU or national regulatory requirements that the solution helps to comply with,
technologies used, replacement of manual process). Please feel free to add a link to the webpage of the
ICT third party provider describing the solution, if applicable).
*31 Please provide a brief description of the RegTech solution concerning other areas that you have
already implemented or are in pilot testing or under development (e.g. area of application, objective,
EU or national regulatory requirements that the solution helps to comply with, technologies used,
replacement of manual process). Please feel free to add a link to the webpage of the ICT third party
provider describing the solution, if applicable).

# $32\,$ Are there benefits in the use of RegTech in the following areas?

	4- Agree	3- Somewhat agree	2- Somewhat disagree	1- Disagree	0-No opinion
* AML/CFT – customer due diligence	0	0	0	0	0
* AML/CFT – on going monitoring of the business relationship and/or transaction monitoring	0	0	0	0	0
* AML/CFT – customer risk assessment	0	0	0	0	0
* Fraud detection	0	0	0	0	0
* Risk management (not AML/CFT related)	0	0	0	0	0
* Mapping and tracking of regulatory policy developments	0	0	©	0	0
* Gap analysis against new regulation	0	0	0	0	0
* Automated compliance checks against existing regulation/internal procedures	0	0	0	0	0
* Compliance with consumer protection requirements	0	0	0	0	0
* Creditworthiness assessment	0	0	0	0	0
* Compliance with security requirements and standards (information security, cybersecurity, payment services)	0	0	0	0	0
* Supervisory reporting	0	0	0	0	0

Other 1	0	0	0	0	0
Other 2	0	0	0	0	0
Other 3	0	0	0	0	0

33 Please provide any comment on the reasons why the use of RegTech in the following areas is beneficial or not.

	Reason(s) why the use of RegTech in the relevant area is beneficial or not
AML/CFT – customer due diligence	
AML/CFT – on going monitoring of the business relationship and/or transaction monitoring	
AML/CFT – customer risk assessment	
Fraud detection	
Risk management (not AML/CFT related)	
Mapping and tracking of regulatory policy developments	
Gap analysis against new regulation	
Automated compliance checks against existing regulation/internal procedures	
Compliance with consumer protection requirements	
Creditworthiness assessment	
Compliance with security requirements and standards (information security, cybersecurity, payment services)	
Supervisory reporting	
Other 1	
Other 2	
Other 3	

# $34\,$ In your opinion, IN GENERAL, what are the main barriers for the adoption of new RegTech solutions?

(Please indicate the significance of each factor in a 1 to 5 scale, where 1 stands for "Not relevant" and 5 stands for "Very relevant")

	1 - not relevant	2	3	4	5 - very relevant
* Lack of trust (and buy in) by senior management regarding the effectiveness, reliability, and/or functioning of RegTech solutions	0	0	0	0	0
* Lack of a single solutions available in all Member States in which a cross-border institution operates or would like to operate	0	0	0	0	•
* Lack of reliable ICT third party providers	0	0	0	0	0
* Challenges in screening of RegTech solutions	0	0	0	0	0
* Challenges in carrying due diligence checks on ICT third party providers	0	0	0	0	0
* Lack of internal skills and experience to develop or adopt RegTech solutions	0	0	0	0	0
* Cost of internally developing or acquiring RegTech solutions	0	0	0	0	0
* Lack of understanding of the functioning of third party RegTech solutions;	0	0	0	0	0
* Lack of culture of digital change	0	0	0	0	0
* Language barrier	0	0	0	0	0
* Unclear true cost savings by the RegTech solution	0	0	0	0	0
* Unclear value generated by the RegTech solution	0	0	0	0	0
* Challenges in ensuring interoperability with existing ICT infrastructure	0	0	0	0	0
* Challenges in ensuring interoperability between multiple external RegTech solutions in use	0	0	0	0	0
* Challenges in ensuring a viable Business Continuity Plan for RegTech solution	0	0	0	0	0
* Challenges in ensuring a viable exit strategy of RegTech solution	0	0	0	0	0
* Challenges in ensuring compliance with General Data Protection Regulation (GDPR)	0	0	0	0	0
* Lack of harmonised EU financial services regulation	0	0	0	0	0

* Divergent regulatory expectations across the EU	0	0	0	0	0
* Difficult or not possible to customise available RegTech solutions	0	0	0	0	0
Other(s)	0	0	0	0	0

35 Please indicate which are the other barriers you are referring to					

36 If you have indicated some of the barriers mentioned in the previous question as relevant (4) or very relevant (5), please specify the reasons why they are relevant and indicate any action(s) you have taken or the action(s) that could be taken to address these barriers

	Reasons why the barrier is relevant	Actions taken by the financial institution to address this	Possible actions that could be taken by the financial
	ricasons why the barner is relevant	barrier	institution to address this barrier
Lack of trust (and buy in) by senior management regarding the effectiveness, reliability, and/or functioning			
of RegTech solutions			
Lack of a single solutions available in all Member States			
in which a cross-border institution operates or would like to operate			
Lack of reliable ICT third party providers			
Challenges in screening of RegTech solutions			
Challenges in carrying due diligence checks on ICT third party providers			
Lack of internal skills and experience to develop or adopt			
RegTech solutions			
Cost of internally developing or acquiring RegTech solutions			
Lack of understanding of the functioning of third party RegTech solutions			
Lack of culture of digital change			
Language barrier			
Unclear true cost savings by the RegTech solution			
Unclear value generated by the RegTech solution			
Challenges in ensuring interoperability with existing ICT infrastructure			
Challenges in ensuring interoperability between multiple external RegTech solutions in use;			
Challenges in ensuring a viable Business Continuity Plan for RegTech solution			

Challenges in ensuring a viable exit strategy of RegTech	
solution	
Challenges in ensuring compliance with General Data	
Protection Regulation (GDPR)	
Lack of harmonised EU financial services regulation	
Divergent regulatory expectations across the EU	
Difficult or not possible to customise available RegTech	
solutions	
Other(s)	

	Are you developing or exploring the possibility to develop Reg lech solution(s) in collaboration the other market participants?
	Yes
	O No
* 38	Please elaborate on the type of collaboration you are developing/exploring

39 In your opinion, what initiatives could be taken at the EU level to support the uptake of RegTech solutions?

	Please specify potential initiatives / actions
Possible initiatives for building and sharing knowledge on RegTech	
Possible initiatives to aid the screening process of RegTech solutions	
Possible initiatives to reduce the costs of 'due diligence' of ICT third party providers	
Possible initiatives to provide additional assurance of the quality of the RegTech services provided	
Other possible initiatives	

	you consider that a RegTech platform collecting and disseminating RegTech solutions
availab	ole / implemented by EU financial institutions would be beneficial?
0	Yes
0	No
41 Plea	ase briefly explain how this platform could be established and operated
42 Plea	ase briefly explain why you think the establishment of a platform would not be beneficial
service	you consider that the introduction of certification requirements for RegTech products, es and/or processes would be of help?  Yes  No
	ase briefly explain why do you think that the introduction of the certification requirement would be of and what the potential scope of the certification could be
	ase briefly explain why you think that the introduction of certification requirements for RegTech ts, services and/or processes would <b>not</b> be of help
Secti	on B
How m	uch have you spent in RegTech solutions in 2019, compared to your general ICT spending:
1 Indic	ative amount spent in the area of ICT and technology in general:
	Thousands EUR
2 Of w	hich spent on acquisition, development and/or maintenance of RegTech solutions:
	%
0	
_	Fech spending forecast for 2020/2021 compared to 2019.
_	Significant increase (more than 50%)
_	Increase (25-50%)
_	Slight increase (less than 25%) No change
	No onange

	Slight decrease (less than 25%)
	Decrease (25-50%)
	Significant decrease (more than 50%)
* 4 <b> </b>	How has the COVID-19 crisis affected the development/adoption of RegTech solutions?
	☐ Budget for RegTech has increased, as digitalisation processes have been speeded up
	Budget for RegTech has decreased, due to other priorities
	Adoption of RegTech slowed down due to operational issues on the ICT third party provider side (e.g.
	operational problems, workloads related to pandemic situation, etc.)
	COVID-19 had no effect
	Other
	□ N/A
5 F	Please explain how the COVID-19 crisis affected the development/adoption of the RegTech solution.
* 6 <b>\</b>	When selecting ICT third party providers, which functions do you involve?
	Business lines
	Risk management function
	Compliance function
	Legal function
	AML/CFT function
	☐ ICT function
	Internal audit function
	Other(s)
7 F	Please indicate the other function(s) involved
0 [	Please provide a brief explanation on the role of each function, if relevant
0 1	riease provide a brief explanation on the fole of each function, if relevant
*9 <b>I</b>	Did you have to undertake any internal changes to enable the adoption of RegTech solutions?
	No changes required
	■ Modernisation of the ICT infrastructure
	☐ Training internal staff
	Hiring highly skilled professionals (e.g. data scientists)
	Changes in organisational structure (e.g. setting-up of a dedicated RegTech unit)
	Other
10	Please briefly describe other internal change(s) undertaken

ds for "Very relevant")					t" and 5
	1 - Not relevant	2	3	4	5 - very relevar
* Lack of ability to solve issues internally (need to contact the ICT third party providers' help desk for any problem) i.e. high dependency on TPPs	0	0	0	0	0
* Need for frequent maintenance/updating	0	0	0	0	0
* Challenges in monitoring the performance of the RegTech solution on an on-going basis	0	0	0	0	0
* Need for intensive and frequent training of staff	0	0	0	0	0
* Challenges in ensuring a viable exit strategy	0	0	0	0	0
* Dependency on key internal staff (e.g. developers / operating staff)	0	0	0	0	0
* The solution did not work as expected (e.g. in terms of performance, quality, functionality)	0	0	0	0	0
Other RegTech solution-specific challenge(s)	0	0	0	0	0

14 Please also briefly explain how you mitigate the challenge(s) that you indicated as relevant (4) or very relevant (5) in the previous question

	Measures adopted to mitigate the relevant challenge
Lack of ability to solve issues internally (need to contact the ICT third party providers' help desk for any problem) i.e.	
high dependency on TPPs	
Need for frequent maintenance/updating	
Challenges in monitoring the performance of the RegTech solution on an on-going basis	
Need for intensive and frequent training of staff	
Challenges in ensuring a viable exit strategy	
Dependency on key internal staff (e.g. developers / operating staff)	
The solution did not work as expected (e.g. in terms of performance, quality, functionality)	
Other RegTech solution-specific challenge(s)	

15 Have you identified any concerns from a consumer protection perspective while using RegTech solutions?
© Yes
O No
16 Please indicate which RegTech solution(s) you are referring to and briefly describe the consumer protection concern
17 Do you have RegTech solution(s) in use/launched, pilot testing or under development in the following areas i) AML/CFT – on going monitoring of the business relationship and/or transaction
monitoring; ii) creditworthiness assessment; iii) compliance with security requirements and
standards (information security, cybersecurity, payment services), or iv) supervisory reporting?
<ul><li>Yes</li><li>No</li></ul>
Thank you for completing the general part of the survey.
Please fill-in the specific part of the survey for each RegTech solution related to any of the following areas:
(a) AML/CFT – on going monitoring of the business relationship and/or transaction monitoring (b) Creditworthiness assessment
(c) Compliance with security requirements and standards (information security, cybersecurity, payment services)
(d) Supervisory reporting
Using the address below or the link in the "useful link" section in the top right corner: https://ec.europa.eu/eusurvey/runner
/EBA_RegTech_Industry_Survey_Financial_institutions_Areas_of_Focus

Thank you for responding to the RegTech questionnaire! We appreciate your contribution.