## Innovative instruments as of 31 December 2006

Data so of 24 Decorptor 2000		Innov	ative instrumer	its (hvhride wit	h sten-un\	Highest level	of consolidation	1 - CONSO SIP	conso solo da	ta reported in	the same excel sl	neet.
Data as of 31 December 2006		Innov	auve moutumer	io (nybrias Wi	sieh-nb) -	i ilgi iest ievel (	or consolidation	consu, SUD	coriso, solo da	ra reported in	ine same excel SI	rot.
Level of limit- calculated upon original own funds												
COUNTRY[]	Non cumulative trust preferred securities		Equity contributed through silent partnership interest		Undated deep non cumu	ly subordinated lative notes	Convertible Perpetual bonds		Other (Please specify)			
	Million Euros (MEUR)	%	Million Euros (MEUR)	%	Million Euros (MEUR)	%	Million Euros (MEUR)	%	Million Euros (MEUR)	%	TOTAL	Where relevant and when requested, please use this column to specify the details of the characteristics of the instruments
Pari passu with ordinary share capital	х	=x/(x+y+z)	x1		x2		х3		x4		=x+x1+x2+x3+x4	
Senior to ordinary share capital only	У	=y/(x+y+z)	y1		y2		у3		y4		=y+y1+y2+y3+y4	
Senior to other instruments in addition to ordinary share capital	z	=z/(x+y+z)	z1		z2		z3		z4		=z1+z2+z3+z4	
Control Total	x+y+z	100%										
With voting rights (similar to those of ordinary shareholders)	×	=x/(x+y)										
to be exercised after a period without payment of dividends (please specify the period in years) to be exercised after other trigger event												
Other (please specify)	v											
Without voting rights  Control Total	x+y											
Convertibility into ordinary shares on a trigger event												
at a fixed time (mandatory)												
at the initiative of the holder												
at the initiative of the holder  No conversion feature											1	
Convertibility into preference shares												
on a trigger event												
at a fixed time (mandatory) at the initiative of the issuer	<del>                                     </del>											
at the initiative of the issuer												
No conversion feature												
Control Total												
Undated												
Dated												
Control Total												
Without call												
With call												
Control Total												
Step-up at the time of issue < or = 100 bps												
Step-up at the time of issue > 100 bps  No step-up	<u> </u>											
Other incentives to redeem ( please specify)												
Control Total												
Write down of principal on a going concern basis Principal written down and up before the share capital is serviced												
Principal written down permanently												
Other (please specify)												
Principal cannot be written down  Control Total											1	
Cumulative Cash												
Kind Non cumulative												
Control Total												
Issuer may not suspend payments (e.g. in case of dividend pushers)												
Issuer may suspend interest payments in case of												
Breach of regulatory solvency limits												
Breach of other limits fixed by supervisors												
Dividends not paid on other security class	ļ											
Solvency difficulties Other								<u> </u>				
Control Total												
Coupon payment in kind feature												
No coupon payment in kind feature												
Control Total												
Principal Stock settlement feature												
Subject to limit (if so, please specify the limit)												
Not subject to limit  No Principal Stock settlement feature												
Control Total												
Issued directly Issued through SPV												
Control Total												
***		ı		ı				ı	<u> </u>	<u> </u>	1	1

## Innovative instruments as of 31 December 2006

Data as of 31 December 2006		Innovative instruments (hybrids with step-up) - Highest level of consolidation - conso, subconso, solo data reported in the same excel sheet.											
Level of limit- calculated upon original own funds													
COUNTRY[]		e trust preferred urities	Equity contribute partnershi		Undated deepl non cumul		Convertible Pe	erpetual bonds	Other (Plea	ase specify)			
	Million Euros (MEUR)	%	Million Euros (MEUR)	%	Million Euros (MEUR)	%	Million Euros (MEUR)	%	Million Euros (MEUR)	%	TOTAL	Where relevant and when requested, please use this column to specify the details of the characteristics of the instruments	
Denominated in													
EUR													
GBP													
USD													
JPY													
Other													
Control Total													
Notes													
Call features							_						
Minimum maturity fixed by the supervisor (in years)													
Redemption price (please specify at par, at market price, other?)													

Control totals for each breakdown by feature should all be the same (ie B9 = B37 and so on), and total of insturments in the category this page examines will be given in the total of control total (ie L9, which will = L37 and so on)

## Non innovative instruments as of 31 December 200

	Non innovative instruments as of 31 December 2006											
Data as of 31 December 2006	Non Inno	vative instrume	nts (hybrids ex	cluding non cu	mulative pref	erence share	s)- Highest lev	el of consolida	ation - conso,	subconso, sol	o data reported i	n the same excel sheet.
Level of limit- calculated upon original own funds												
Does this Limit include the limit applicable to innovative												
instruments?	Non-susualisti		Equity contributed through silent		Undated deeply subordinated		<del> </del>		+			
COUNTRY[]	Non cumulative trust preferred securities		partnershi	Equity contributed through silent partnership interest		Undated deeply subordinated non cumulative notes		Convertible Perpetual bonds		se specify)		
	Million Euros (MEUR)	%	Million Euros (MEUR)	%	Million Euros (MEUR)	%	Million Euros (MEUR)	%	Million Euros (MEUR)	%	TOTAL	Where relevant and when requested, please use this column to specify the details of the characteristics of the instruments
Pari passu with ordinary share capital												
Senior to ordinary share capital only												
Senior to other instruments in addition to ordinary share capital												
Control Total												
With voting rights (similar to those of ordinary												
shareholders)  to be exercised after a period without payment of												
dividends (please specify the period in years) to be exercised after other trigger event												
Other (please specify)												
Without voting rights												
Control Total												
Convertibility into ordinary shares												
on a trigger event at a fixed time (mandatory)												
at a fixed time (mandatory) at the initiative of the issuer												
at the initiative of the holder												
No conversion feature  Convertibility into preference shares												
on a trigger event												
at a fixed time (mandatory)												
at the initiative of the issuer at the initiative of the holder												
No conversion feature												
Control Total												
Undated												
Dated												
Control Total												
Without call												
With call												
Control Total												
Step-up at the time of issue < or = 100 bps												
Step-up at the time of issue > 100 bps  No step-up												
Other incentives to redeem ( please specify)												
Control Total												
Write down of principal on a going concern basis												
Principal written down and up before the share												
capital is serviced Principal written down permanently												
Other (please specify)												
Principal cannot be written down												
Control Total												
Cumulative												
Cash Kind												
Non cumulative			<u> </u>									
Control Total												
Issuer may not suspend payments (e.g. in case of												
dividend pushers)				<u> </u>			<u> </u>	<u> </u>				
Issuer may suspend interest payments in case of breach of regulatory solvency limits												
Breach of other limits fixed by supervisors												
Dividends not paid on other security class												
Solvency difficulties Other												
Control Total												
Coupon payment in kind feature												
No coupon payment in kind feature												
Control Total												
Principal Stock settlement feature												
Subject to limit (if so, please specify the limit)												
Not subject to limit  No Principal Stock settlement feature				<u> </u>			<u> </u>	<u> </u>				
Control Total												
Issued directly Issued through SPV												
Control Total												
		ı	<u> </u>	<u> </u>			<u> </u>	<u> </u>			<u> </u>	1

## Non innovative instruments as of 31 December 2006

Data as of 31 December 2006	Non Inno	Non Innovative instruments (hybrids excluding non cumulative preference shares)- Highest level of consolidation - conso, subcorso, solo data reported in the same excel sheet.											
Level of limit- calculated upon original own funds													
Does this Limit include the limit applicable to innovative instruments?													
COUNTRY[]		ve trust preferred curities	Equity contribute partnershi			ly subordinated ative notes	Convertible Pe	erpetual bonds	Other (Plea	se specify)			
	Million Euros (MEUR)	%	Million Euros (MEUR)	%	Million Euros (MEUR)	%	Million Euros (MEUR)	%	Million Euros (MEUR)	%	TOTAL	Where relevant and when requested, please use this column to specify the details of the characteristics of the instruments	
Denominated in													
EUR													
GBP													
USD													
JPY													
Other													
Control Total					<b> </b>							1	
Notes													
Call features													
Minimum maturity fixed by the supervisor (in years)													
Redemption price (please specify at par, at market													

Control totals for each breakdown by feature should all be the same (le B9 = B37 and so on), and total of insturments in the category this page examines will be given in the total of control total (le L9, which will = L37 and so on)

Data as of 31 December 2006	Perpetual non cumulative Preference shares - Highest level of consolidation - conso, subconso, solo data reported in the same excel sheet.								
(i) Level of limit- calculated upon original own funds									
(ii) If relevant, Level of limit fixed by company law-									
calculated upon ordinary shares  Does Limit (i) include the limit applicable to innovative									
instruments and non innovative instruments?		ı		Minara and and and and and					
COUNTRY[ ]	Million Euros (MEUR)	%	TOTAL	Where relevant and when requested, please use this column to specify the details of the characteristics of the instruments					
Pari passu with ordinary share capital									
Senior to ordinary share capital only									
Senior to other instruments in addition to ordinary share capital									
Control Total									
With voting rights (similar to those of ordinary									
shareholders)  to be exercised after a period without payment of									
dividends (please specify the period in years)									
to be exercised after other trigger event  Other (please specify)									
Without voting rights									
Control Total									
Convertibility into ordinary shares									
on a trigger event at a fixed time (mandatory)									
at the initiative of the issuer									
at the initiative of the holder									
No conversion feature  Convertibility into preference shares									
on a trigger event									
at a fixed time (mandatory) at the initiative of the issuer									
at the initiative of the issuer at the initiative of the holder									
No conversion feature									
Control Total									
Undated									
Dated									
Control Total									
Without call									
With call									
Control Total									
Step-up at the time of issue < or = 100 bps  Step-up at the time of issue > 100 bps									
No step-up									
Other incentive to redeem (please specify)									
Control Total									
Write down of principal on a going concern basis									
Principal written down and up before the share capital is serviced									
Principal written down permanently									
Other (please specify)									
Principal cannot be written down									
Control Total									
Cumulative Cash									
Kind Non cumulative									
Control Total									
Issuer may not suspend payments (e.g. in case of dividend pushers)									
Issuer may suspend interest payments in case of									
breach of regulatory solvency limits  Breach of other limits fixed by supervisors									
Dividends not paid on other security class									
Solvency difficulties Other									
Control Total									
Coupon payment in kind feature									
No coupon payment in kind feature									
Control Total									
Principal Stock settlement feature									
Subject to limit (if so, please specify the limit)									
Not subject to limit  No Principal Stock settlement feature									
Control Total									
Issued directly									
Issued through SPV									
Control Total									
Denominated in									
EUR GBP									
USD JPY									
Other Control Total									
Notes									
Call features									
Minimum maturity fixed by the supervisor (in years, Redemption price (please specify at par, at market									
price, other?)				1					

Control totals for each breakdown by feature should all be the same (ie B10 = B38 and so on), and total of insturments in the category this page examines will be given in the total of control total (ie D10, which will = D38 and so on)