

## Results of the 2011 EBA EU-wide stress test: Summary <sup>(1-3)</sup>

Name of the bank: Marfin Popular Bank Public Co Ltd

| Actual results at 31 December 2010                                            | million EUR, % |
|-------------------------------------------------------------------------------|----------------|
| Operating profit before impairments                                           | 376            |
| Impairment losses on financial and non-financial assets in the banking book   | -275           |
| Risk weighted assets <sup>(4)</sup>                                           | 27,627         |
| Core Tier 1 capital <sup>(4)</sup>                                            | 2,015          |
| Core Tier 1 capital ratio, % <sup>(4)</sup>                                   | 7.3%           |
| <b>Additional capital needed to reach a 5 % Core Tier 1 capital benchmark</b> |                |

| Outcomes of the adverse scenario at 31 December 2012, excluding all mitigating actions taken in 2011 | %    |
|------------------------------------------------------------------------------------------------------|------|
| Core Tier 1 Capital ratio                                                                            | 3.6% |

| Outcomes of the adverse scenario at 31 December 2012, including recognised mitigating measures as of 30 April 2011 | million EUR, % |
|--------------------------------------------------------------------------------------------------------------------|----------------|
| 2 yr cumulative operating profit before impairments                                                                | 658            |
| 2 yr cumulative impairment losses on financial and non-financial assets in the banking book                        | -2,073         |
| 2 yr cumulative losses from the stress in the trading book                                                         | -24            |
| <i>of which valuation losses due to sovereign shock</i>                                                            | -3             |
| Risk weighted assets                                                                                               | 28,570         |
| Core Tier 1 Capital                                                                                                | 1,517          |
| <b>Core Tier 1 Capital ratio (%)</b>                                                                               | <b>5.3%</b>    |
| <b>Additional capital needed to reach a 5 % Core Tier 1 capital benchmark</b>                                      |                |

| Effects from the recognised mitigating measures put in place until 30 April 2011 <sup>(5)</sup>                                                                                                       |     |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|
| <i>Equity raisings announced and fully committed between 31 December 2010 and 30 April 2011 (CT1 million EUR)</i>                                                                                     | 488 |
| <i>Effect of government support publicly announced and fully committed in period from 31 December 2010 to 30 April 2011 on Core Tier 1 capital ratio (percentage points of CT1 ratio)</i>             | 0.0 |
| <i>Effect of mandatory restructuring plans, publicly announced and fully committed in period from 31 December 2010 to 30 April 2011 on Core Tier 1 capital ratio (percentage points of CT1 ratio)</i> | 0.0 |

| Additional taken or planned mitigating measures                                                                                                                     | percentage points contributing to capital ratio |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|
| Use of provisions and/or other reserves (including release of countercyclical provisions)                                                                           |                                                 |
| Divestments and other management actions taken by 30 April 2011                                                                                                     | 0.2                                             |
| Other disinvestments and restructuring measures, including also future mandatory restructuring not yet approved with the EU Commission under the EU State Aid rules |                                                 |
| Future planned issuances of common equity instruments (private issuances)                                                                                           |                                                 |
| Future planned government subscriptions of capital instruments (including hybrids)                                                                                  |                                                 |
| Other (existing and future) instruments recognised as appropriate back-stop measures by national supervisory authorities                                            | 3.6                                             |
| Supervisory recognised capital ratio after all current and future mitigating actions as of 31 December 2012, % <sup>(6)</sup>                                       | 9.2%                                            |

### Notes

(1) The stress test was carried using the EBA common methodology, which includes a static balance sheet assumption and incorporates regulatory transitional floors, where binding (see <http://www.eba.europa.eu/EU-wide-stress-testing/2011.aspx> for the details on the EBA methodology).

(2) All capital elements and ratios are presented in accordance with the EBA definition of Core Tier 1 capital set up for the purposes of the EU-wide stress test, and therefore may differ from the definitions used by national supervisory authorities and/or reported by institutions in public disclosures.

(3) Neither baseline scenario nor the adverse scenario and results of the stress test should in any way be construed as a bank's forecast or directly compared to bank's other published information.

(4) Full static balance sheet assumption excluding any mitigating management actions, mandatory restructuring or capital raisings post 31 December 2010 (all government support measures and capital raisings fully paid in before 31 December 2010 are included).

(5) Effects of capital raisings, government support and mandatory restructuring plans publicly announced and fully committed in period from 31 December 2010 to 30 April 2011, which are incorporated in the Core Tier 1 capital ratio reported as the outcome of the stress test.

(6) The supervisory recognised capital ratio computed on the basis of additional mitigating measures presented in this section. The ratio is based primarily on the EBA definition, but may include other mitigating measures not recognised by the EBA methodology as having impacts in the Core Tier 1 capital, but which are considered by the national supervisory authorities as appropriate mitigating measures for the stressed conditions. Where applicable, such measures are explained in the additional announcements issued by banks/national supervisory authorities. Details of all mitigating measures are presented in the worksheet "3 - Mitigating measures).

## Results of the 2011 EBA EU-wide stress test: Aggregate information and evolution of capital <sup>(1-4)</sup>

Name of the bank: Marfin Popular Bank Public Co Ltd

All in million EUR, or %

**A. Results of the stress test based on the full static balance sheet assumption** without any mitigating actions, mandatory restructuring or capital raisings post 31 December 2010 (all government support measures fully paid in before 31 December 2010 are included)

| Capital adequacy                                                       | 2010        | Baseline scenario |             | Adverse scenario |             |
|------------------------------------------------------------------------|-------------|-------------------|-------------|------------------|-------------|
|                                                                        |             | 2011              | 2012        | 2011             | 2012        |
| Risk weighted assets (full static balance sheet assumption)            | 27,627      | 27,777            | 27,895      | 28,118           | 28,570      |
| Common equity according to EBA definition                              | 2,015       | 1,907             | 1,738       | 1,717            | 1,029       |
| of which ordinary shares subscribed by government                      | 0           | 0                 | 0           | 0                | 0           |
| Other existing subscribed government capital (before 31 December 2010) | 0           | 0                 | 0           | 0                | 0           |
| Core Tier 1 capital (full static balance sheet assumption)             | 2,015       | 1,907             | 1,738       | 1,717            | 1,029       |
| <b>Core Tier 1 capital ratio (%)</b>                                   | <b>7.3%</b> | <b>6.9%</b>       | <b>6.2%</b> | <b>6.1%</b>      | <b>3.6%</b> |

**B. Results of the stress test recognising capital issuance and mandatory restructuring plans publicly announced and fully committed before 31 December 2010**

| Capital adequacy                                                                                                                       | 2010        | Baseline scenario |             | Adverse scenario |             |
|----------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|-------------|------------------|-------------|
|                                                                                                                                        |             | 2011              | 2012        | 2011             | 2012        |
| Risk weighted assets (full static balance sheet assumption)                                                                            | 27,627      | 27,777            | 27,895      | 28,118           | 28,570      |
| Effect of mandatory restructuring plans, publicly announced and fully committed before 31 December 2010 on RWA (+/-)                   |             | 0                 | 0           | 0                | 0           |
| Risk weighted assets after the effects of mandatory restructuring plans publicly announced and fully committed before 31 December 2010 | 27,627      | 27,777            | 27,895      | 28,118           | 28,570      |
| Core Tier 1 Capital (full static balance sheet assumption)                                                                             | 2,015       | 1,907             | 1,738       | 1,717            | 1,029       |
| Effect of mandatory restructuring plans, publicly announced and fully committed before 31 December 2010 on Core Tier 1 capital (+/-)   |             | 0                 | 0           | 0                | 0           |
| Core Tier 1 capital after the effects of mandatory restructuring plans publicly announced and fully committed before 31 December 2010  | 2,015       | 1,907             | 1,738       | 1,717            | 1,029       |
| <b>Core Tier 1 capital ratio (%)</b>                                                                                                   | <b>7.3%</b> | <b>6.9%</b>       | <b>6.2%</b> | <b>6.1%</b>      | <b>3.6%</b> |

**C. Results of the stress test recognising capital issuance and mandatory restructuring plans publicly announced and fully committed before 30 April 2011**

| Capital adequacy                                                                                                                                              | 2010        | Baseline scenario |             | Adverse scenario |             |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|-------------|------------------|-------------|
|                                                                                                                                                               |             | 2011              | 2012        | 2011             | 2012        |
| Risk weighted assets after the effects of mandatory restructuring plans publicly announced and fully committed before 31 December 2010                        | 27,627      | 27,777            | 27,895      | 28,118           | 28,570      |
| Effect of mandatory restructuring plans, publicly announced and fully committed in period from 31 December 2010 to 30 April 2011 on RWA (+/-)                 |             | 0                 | 0           | 0                | 0           |
| Risk weighted assets after the effects of mandatory restructuring plans publicly announced and fully committed before 30 April 2011                           |             | 27,777            | 27,895      | 28,118           | 28,570      |
| of which RWA in banking book                                                                                                                                  |             | 25,470            | 25,588      | 25,811           | 26,263      |
| of which RWA in trading book                                                                                                                                  |             | 393               | 393         | 393              | 393         |
| RWA on securitisation positions (banking and trading book)                                                                                                    |             | 573               | 691         | 944              | 1,396       |
| Total assets after the effects of mandatory restructuring plans publicly announced and fully committed and equity raised and fully committed by 30 April 2011 | 42,580      | 43,068            | 43,068      | 43,068           | 43,068      |
| Core Tier 1 capital after the effects of mandatory restructuring plans publicly announced and fully committed before 31 December 2010                         | 2,015       | 1,907             | 1,738       | 1,717            | 1,029       |
| Equity raised between 31 December 2010 and 30 April 2011                                                                                                      |             | 488               | 488         | 488              | 488         |
| Equity raisings fully committed (but not paid in) between 31 December 2010 and 30 April 2011                                                                  |             | 0                 | 0           | 0                | 0           |
| Effect of government support publicly announced and fully committed in period from 31 December 2010 to 30 April 2011 on Core Tier 1 capital (+/-)             |             | 0                 | 0           | 0                | 0           |
| Effect of mandatory restructuring plans, publicly announced and fully committed in period from 31 December 2010 to 30 April 2011 on Core Tier 1 capital (+/-) |             | 0                 | 0           | 0                | 0           |
| Core Tier 1 capital after government support, capital raisings and effects of restructuring plans fully committed by 30 April 2011                            |             | 2,395             | 2,226       | 2,205            | 1,517       |
| Tier 1 capital after government support, capital raisings and effects of restructuring plans fully committed by 30 April 2011                                 |             | 3,133             | 2,964       | 2,943            | 2,255       |
| Total regulatory capital after government support, capital raisings and effects of restructuring plans fully committed by 30 April 2011                       |             | 3,550             | 3,298       | 3,360            | 2,589       |
| <b>Core Tier 1 capital ratio (%)</b>                                                                                                                          | <b>7.3%</b> | <b>8.6%</b>       | <b>8.0%</b> | <b>7.8%</b>      | <b>5.3%</b> |
| <b>Additional capital needed to reach a 5% Core Tier 1 capital benchmark</b>                                                                                  |             |                   |             |                  |             |

| Profit and losses                                                                    | 2010 | Baseline scenario |      | Adverse scenario |        |
|--------------------------------------------------------------------------------------|------|-------------------|------|------------------|--------|
|                                                                                      |      | 2011              | 2012 | 2011             | 2012   |
| Net interest income                                                                  | 710  | 685               | 714  | 710              | 710    |
| Trading income                                                                       | 2    | 2                 | 2    | -7               | -7     |
| of which trading losses from stress scenarios                                        |      | -3                | -3   | -12              | -12    |
| of which valuation losses due to sovereign shock                                     |      |                   |      | -2               | -2     |
| Other operating income <sup>(5)</sup>                                                | 109  | 62                | 62   | 63               | 63     |
| Operating profit before impairments                                                  | 376  | 312               | 342  | 329              | 329    |
| Impairments on financial and non-financial assets in the banking book <sup>(6)</sup> | -275 | -592              | -571 | -865             | -1,208 |
| Operating profit after impairments and other losses from the stress                  | 100  | -279              | -229 | -536             | -878   |
| Other income <sup>(5,6)</sup>                                                        | 14   | 14                | 14   | 14               | 14     |

|                                                      |    |      |      |      |      |
|------------------------------------------------------|----|------|------|------|------|
| Net profit after tax <sup>(7)</sup>                  | 89 | -223 | -178 | -436 | -713 |
| of which carried over to capital (retained earnings) | 89 | -223 | -178 | -436 | -713 |
| of which distributed as dividends                    | 0  | 0    | 0    | 0    | 0    |

| Additional information                                | 2010  | Baseline scenario |       | Adverse scenario |       |
|-------------------------------------------------------|-------|-------------------|-------|------------------|-------|
|                                                       |       | 2011              | 2012  | 2011             | 2012  |
| Deferred Tax Assets <sup>(8)</sup>                    | 18    | 73                | 122   | 117              | 281   |
| Stock of provisions <sup>(9)</sup>                    | 1,115 | 1,699             | 2,263 | 1,933            | 3,093 |
| of which stock of provisions for non-defaulted assets | 198   | 446               | 649   | 579              | 957   |
| of which Sovereigns <sup>(10)</sup>                   | 0     | 223               | 412   | 246              | 490   |
| of which Institutions <sup>(10)</sup>                 | 0     | 12                | 25    | 104              | 208   |
| of which Corporate (excluding Commercial real estate) | 112   | 125               | 125   | 142              | 164   |
| of which Retail (excluding Commercial real estate)    | 86    | 86                | 86    | 88               | 95    |
| of which Commercial real estate <sup>(11)</sup>       | 0     | 0                 | 0     | 0                | 0     |
| of which stock of provisions for defaulted assets     | 917   | 1,253             | 1,615 | 1,354            | 2,136 |
| of which Corporate (excluding Commercial real estate) | 424   | 623               | 832   | 677              | 1,116 |
| of which Retail (excluding commercial real estate)    | 493   | 629               | 782   | 669              | 946   |
| of which Commercial real estate                       | 0     | 1                 | 1     | 8                | 74    |
| Coverage ratio (%) <sup>(12)</sup>                    |       |                   |       |                  |       |
| Corporate (excluding Commercial real estate)          | 34.5% | 29.7%             | 28.1% | 30.3%            | 31.3% |
| Retail (excluding Commercial real estate)             | 37.4% | 34.3%             | 32.9% | 35.2%            | 35.6% |
| Commercial real estate                                | 0.0%  | 0.4%              | 0.4%  | 3.7%             | 19.1% |
| Loss rates (%) <sup>(13)</sup>                        |       |                   |       |                  |       |
| Corporate (excluding Commercial real estate)          | 0.6%  | 1.2%              | 1.2%  | 1.6%             | 2.7%  |
| Retail (excluding Commercial real estate)             | 0.6%  | 1.4%              | 1.5%  | 1.8%             | 2.8%  |
| Commercial real estate                                | 0.0%  | 0.0%              | 0.0%  | 0.4%             | 3.7%  |
| Funding cost (bps)                                    | 213   |                   |       | 274              | 338   |

#### D. Other mitigating measures (see Mitigating measures worksheet for details), million EUR <sup>(14)</sup>

| All effects as compared to regulatory aggregates as reported in Section C                                                                                                                           | Baseline scenario |        | Adverse scenario |        |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|--------|------------------|--------|
|                                                                                                                                                                                                     | 2011              | 2012   | 2011             | 2012   |
| A) Use of provisions and/or other reserves (including release of countercyclical provisions), capital ratio effect <sup>(6)</sup>                                                                   |                   |        |                  |        |
| B) Divestments and other management actions taken by 30 April 2011, RWA effect (+/-)                                                                                                                | -323              | -323   | -323             | -323   |
| B1) Divestments and other business decisions taken by 30 April 2011, capital ratio effect (+/-)                                                                                                     | 53                | 53     | 53               | 53     |
| C) Other disinvestments and restructuring measures, including also future mandatory restructuring not yet approved with the EU Commission under the EU State Aid rules, RWA effect (+/-)            |                   |        |                  |        |
| C1) Other disinvestments and restructuring measures, including also future mandatory restructuring not yet approved with the EU Commission under the EU State Aid rules, capital ratio effect (+/-) |                   |        |                  |        |
| D) Future planned issuances of common equity instruments (private issuances), capital ratio effect                                                                                                  |                   |        |                  |        |
| E) Future planned government subscriptions of capital instruments (including hybrids), capital ratio effect                                                                                         |                   |        |                  |        |
| F) Other (existing and future) instruments recognised as appropriate back-stop measures by national supervisory authorities, RWA effect (+/-)                                                       |                   |        |                  |        |
| F1) Other (existing and future) instruments recognised as appropriate back-stop measures by national supervisory authorities, capital ratio effect (+/-)                                            | 1,032             | 1,032  | 1,032            | 1,032  |
| Risk weighted assets after other mitigating measures (B+C+F)                                                                                                                                        | 27,454            | 27,572 | 27,795           | 28,247 |
| Capital after other mitigating measures (A+B1+C1+D+E+F1)                                                                                                                                            | 3,480             | 3,311  | 3,290            | 2,602  |
| Supervisory recognised capital ratio (%) <sup>(15)</sup>                                                                                                                                            | 12.7%             | 12.0%  | 11.8%            | 9.2%   |

#### Notes and definitions

- (1) The stress test was carried using the EBA common methodology, which includes a static balance sheet assumption (see <http://www.eba.europa.eu/EU-wide-stress-testing/2011.aspx> for the details on the EBA methodology).
- (2) All capital elements and ratios are presented in accordance with the EBA definition of Core Tier 1 capital set up for the purposes of the EU-wide stress test, and therefore may differ from the definitions used by national supervisory authorities and/or reported by institutions in public disclosures.
- (3) Neither baseline scenario nor the adverse scenario and results of the stress test should in any way be construed as a bank's forecast or directly compared to bank's other published information.
- (4) Regulatory transitional floors are applied where binding. RWA for credit risk have been calculated in accordance with the EBA methodology assuming an additional floor imposed at a level of RWA, before regulatory transitional floors, for December 2010 for both IRB and STA portfolios.
- (5) Banks are required to provide explanations of what "Other operating income" and "Other income" constitutes for Composition of "Other operating income" and "Other income": Other operating income constitutes mainly of foreign exchange income. Other income constitutes of share of profit from associated companies
- (6) If under the national legislation, the release of countercyclical provisions and/or other similar reserves is allowed, this figure for 2010 could be included either in rows "Impairments on financial assets in the banking book" or "Other income" for 2010, whereas under the EU-wide stress test methodology such release for 2011-2012 should be reported in Section D as other mitigating measures.
- (7) Net profit includes profit attributable to minority interests.
- (8) Deferred tax assets as referred to in paragraph 69 of BCBS publication dated December 2010 : "Basel 3 – a global regulatory framework for more resilient banks and banking systems".
- (9) Stock of provisions includes collective and specific provisions as well as countercyclical provisions, in the jurisdictions, where required by the national legislation.
- (10) Provisions for non-defaulted exposures to sovereigns and financial institutions have been computed taking into account benchmark risk parameters (PDs and LGDs) provided by the EBA and referring to external credit ratings and assuming hypothetical scenario of rating agency downgrades of sovereigns.
- (11) For definition of commercial real estate please refer to footnote (5) in the worksheet "4 - EADs".
- (12) Coverage ratio = stock of provisions on defaulted assets / stock of defaulted assets expressed in EAD for the specific portfolio.
- (13) Loss rate = total impairment flow (specific and collective impairment flow) for a year / total EAD for the specific portfolio (including defaulted and non-defaulted assets but excluding securitisation and counterparty credit risk exposures).
- (14) All elements are reported net of tax effects.
- (15) The supervisory recognised capital ratio computed on the basis of additional mitigating measures presented in this section. The ratio is based primarily on the EBA definition, but may include other mitigating measures not recognised by the EBA methodology as having impacts in the Core Tier 1 capital, but which are considered by the national supervisory authorities as appropriate mitigating measures for the stressed conditions. Where applicable, such measures are explained in the additional announcements issued by banks/national supervisory authorities. Details of all mitigating measures are presented in the worksheet "3 - Mitigating measures).

## Results of the 2011 EBA EU-wide stress test: Composition of capital as of 31 December 2010

Name of the bank: Marfin Popular Bank Public Co Ltd

| Situation at December 2010                                                                                                                                                                                            | December 2010 |       | References to COREP reporting                                                                                                                                                             |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|-------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                                                                                                                       | Million EUR   | % RWA |                                                                                                                                                                                           |
| <b>A) Common equity before deductions (Original own funds without hybrid instruments and government support measures other than ordinary shares) (+)</b>                                                              | <b>2,030</b>  | 7.3%  | COREP CA 1.1 - hybrid instruments and government support measures other than ordinary shares                                                                                              |
| Of which: (+) eligible capital and reserves                                                                                                                                                                           | 3,678         | 13.3% | COREP CA 1.1.1 + COREP line 1.1.2.1                                                                                                                                                       |
| Of which: (-) intangibles assets (including goodwill)                                                                                                                                                                 | -1,556        | -5.6% | Net amount included in T1 own funds (COREP line 1.1.5.1)                                                                                                                                  |
| Of which: (-/+) adjustment to valuation differences in other AFS assets <sup>(1)</sup>                                                                                                                                | 0             | 0.0%  | Prudential filters for regulatory capital (COREP line 1.1.2.6.06)                                                                                                                         |
| <b>B) Deductions from common equity (Elements deducted from original own funds) (-)</b>                                                                                                                               | <b>-15</b>    | -0.1% | COREP CA 1.3.T1* (negative amount)                                                                                                                                                        |
| Of which: (-) deductions of participations and subordinated claims                                                                                                                                                    | -11           | 0.0%  | Total of items as defined by Article 57 (l), (m), (n) (o) and (p) of Directive 2006/48/EC and deducted from original own funds (COREP lines from 1.3.1 to 1.3.5 included in line 1.3.T1*) |
| Of which: (-) securitisation exposures not included in RWA                                                                                                                                                            | 0             | 0.0%  | COREP line 1.3.7 included in line 1.3.T1*                                                                                                                                                 |
| Of which: (-) IRB provision shortfall and IRB equity expected loss amounts (before tax)                                                                                                                               |               |       | As defined by Article 57 (q) of Directive 2006/48/EC (COREP line 1.3.8 included in 1.3.T1*)                                                                                               |
| <b>C) Common equity (A+B)</b>                                                                                                                                                                                         | <b>2,015</b>  | 7.3%  |                                                                                                                                                                                           |
| Of which: ordinary shares subscribed by government                                                                                                                                                                    | 0             | 0.0%  | Paid up ordinary shares subscribed by government                                                                                                                                          |
| <b>D) Other Existing government support measures (+)</b>                                                                                                                                                              | <b>0</b>      | 0.0%  |                                                                                                                                                                                           |
| <b>E) Core Tier 1 including existing government support measures (C+D)</b>                                                                                                                                            | <b>2,015</b>  | 7.3%  | Common equity + Existing government support measures included in T1 other than ordinary shares                                                                                            |
| <b>Difference from benchmark capital threshold (CT1 5%)</b>                                                                                                                                                           | <b>634</b>    | 2.3%  | Core tier 1 including government support measures - (RWA*5%)                                                                                                                              |
| <b>F) Hybrid instruments not subscribed by government</b>                                                                                                                                                             | <b>738</b>    | 2.7%  | Net amount included in T1 own funds (COREP line 1.1.4.1a + COREP lines from 1.1.2.2**01 to 1.1.2.2**05 + COREP line 1.1.5.2a (negative amount)) not subscribed by government              |
| <b>Tier 1 Capital (E+F) (Total original own funds for general solvency purposes)</b>                                                                                                                                  | <b>2,753</b>  | 10.0% | COREP CA 1.4 = COREP CA 1.1 + COREP CA 1.3.T1* (negative amount)                                                                                                                          |
| <b>Tier 2 Capital (Total additional own funds for general solvency purposes)</b>                                                                                                                                      | <b>569</b>    | 2.1%  | COREP CA 1.5                                                                                                                                                                              |
| <b>Tier 3 Capital (Total additional own funds specific to cover market risks)</b>                                                                                                                                     | <b>0</b>      | 0.0%  | COREP CA 1.6                                                                                                                                                                              |
| <b>Total Capital (Total own funds for solvency purposes)</b>                                                                                                                                                          | <b>3,218</b>  | 11.6% | COREP CA 1                                                                                                                                                                                |
| <b>Memorandum items</b>                                                                                                                                                                                               |               |       |                                                                                                                                                                                           |
| Amount of holdings, participations and subordinated claims in credit, financial and insurance institutions <u>not deducted for the computation of core tier 1</u> but deducted for the computation of total own funds | -103          | -0.4% | Total of items as defined by Article 57 (l), (m), (n) (o) and (p) of Directive 2006/48/EC not deducted for the computation of original own funds                                          |
| Amount of securitisation exposures not included in RWA and <u>not deducted for the computation of core tier 1</u> but deducted for the computation of total own funds                                                 | 0             | 0.0%  | Total of items as defined by Article 57 (r) of Directive 2006/48/EC not deducted for the computation of original own funds                                                                |
| Deferred tax assets <sup>(2)</sup>                                                                                                                                                                                    | 18            | 0.1%  | As referred to in paragraph 69 of BCBS publication dated December 2010 : "Basel 3 – a global regulatory framework for more resilient banks and banking systems"                           |
| Minority interests (excluding hybrid instruments) <sup>(2)</sup>                                                                                                                                                      | 106           | 0.4%  | Gross amount of minority interests as defined by Article 65 1. (a) of Directive 2006/48/EC                                                                                                |
| Valuation differences eligible as original own funds (-/+) <sup>(3)</sup>                                                                                                                                             | -300          | -1.1% | COREP line 1.1.2.6                                                                                                                                                                        |

### Notes and definitions

(1) The amount is already included in the computation of the eligible capital and reserves and it is provided separately for information purposes.

(2) According to the Basel 3 framework specific rules apply for the treatment of these items under the Basel 3 framework, no full deduction is required for the computation of common equity.

(3) This item represents the impact in original own funds of valuation differences arising from the application of fair value measurement to certain financial instruments (AFS/FVO) and property assets after the application of prudential filters.

## Results of the 2011 EBA EU-wide stress test: Overview of mitigating measures <sup>(1-2)</sup>

Name of the bank: Marfin Popular Bank Public Co Ltd

### Use of countercyclical provisions, divestments and other management actions

| Please fill in the table using a separate row for each measure                                                                                                                | Narrative description                                                                                                                                                               | Date of completion<br>(actual or planned<br>for future<br>issuances) | Capital / P&L<br>impact<br>(in million EUR) | RWA impact<br>(in million EUR) | Capital ratio<br>impact (as of 31<br>December 2012)<br>% |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|---------------------------------------------|--------------------------------|----------------------------------------------------------|
| <b>A) Use of provisions and/or other reserves</b> (including release of countercyclical provisions), <sup>(3)</sup>                                                           |                                                                                                                                                                                     |                                                                      |                                             |                                |                                                          |
| <b>B) Divestments and other management actions taken by 30 April 2011</b>                                                                                                     |                                                                                                                                                                                     |                                                                      |                                             |                                |                                                          |
| 1) Disposal of Australian Subsidiary                                                                                                                                          | In Feb. 2011 Marfin Popular Bank has completed the 85% sale of its Australian subsidiary Laiki Bank Australia Ltd to the Bank of Beirut s.a.l. The profit from the sale was €53,7m. | 28/02/2011                                                           | 53                                          | -323                           | 0.2%                                                     |
| 2)                                                                                                                                                                            |                                                                                                                                                                                     |                                                                      |                                             |                                |                                                          |
| <b>C) Other disinvestments and restructuring measures, including also future mandatory restructuring not yet approved with the EU Commission under the EU State Aid rules</b> |                                                                                                                                                                                     |                                                                      |                                             |                                |                                                          |
| 1)                                                                                                                                                                            |                                                                                                                                                                                     |                                                                      |                                             |                                |                                                          |
| 2)                                                                                                                                                                            |                                                                                                                                                                                     |                                                                      |                                             |                                |                                                          |
|                                                                                                                                                                               |                                                                                                                                                                                     |                                                                      |                                             |                                |                                                          |
|                                                                                                                                                                               |                                                                                                                                                                                     |                                                                      |                                             |                                |                                                          |

### Future capital raisings and other back stop measures

| Please fill in the table using a separate row for each measure                                                                             | Date of issuance<br>(actual or planned<br>for future<br>issuances,<br>dd/mm/yy) | Amount<br>(in million<br>EUR) | Maturity<br>(dated/<br>undated) <sup>(4)</sup> | Loss absorbency<br>in going concern<br>(Yes/No) | Flexibility of<br>payments<br>(capacity to<br>(Yes/No) | Permanence<br>(Undated and<br>without incentive to<br>(Yes/No) | Conversion clause (where appropriate)                             |                                                                          |                                                                      |                                            |
|--------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|-------------------------------|------------------------------------------------|-------------------------------------------------|--------------------------------------------------------|----------------------------------------------------------------|-------------------------------------------------------------------|--------------------------------------------------------------------------|----------------------------------------------------------------------|--------------------------------------------|
|                                                                                                                                            |                                                                                 |                               |                                                |                                                 |                                                        |                                                                | Nature of<br>conversion<br>(mandatory/<br>discretionary)          | Date of conversion<br>(at any time/from a<br>specific date:<br>dd/mm/yy) | Triggers<br>(description of the<br>triggers)                         | Conversion in<br>common equity<br>(Yes/No) |
| <b>D) Future planned issuances of common equity instruments (private issuances)</b>                                                        |                                                                                 |                               |                                                |                                                 |                                                        |                                                                |                                                                   |                                                                          |                                                                      |                                            |
|                                                                                                                                            |                                                                                 |                               |                                                |                                                 |                                                        |                                                                |                                                                   |                                                                          |                                                                      |                                            |
|                                                                                                                                            |                                                                                 |                               |                                                |                                                 |                                                        |                                                                |                                                                   |                                                                          |                                                                      |                                            |
|                                                                                                                                            |                                                                                 |                               |                                                |                                                 |                                                        |                                                                |                                                                   |                                                                          |                                                                      |                                            |
| <b>E) Future planned government subscriptions of capital instruments (including hybrids)</b>                                               |                                                                                 |                               |                                                |                                                 |                                                        |                                                                |                                                                   |                                                                          |                                                                      |                                            |
| 1) Denomination of the instrument                                                                                                          |                                                                                 |                               |                                                |                                                 |                                                        |                                                                |                                                                   |                                                                          |                                                                      |                                            |
| 2)                                                                                                                                         |                                                                                 |                               |                                                |                                                 |                                                        |                                                                |                                                                   |                                                                          |                                                                      |                                            |
|                                                                                                                                            |                                                                                 |                               |                                                |                                                 |                                                        |                                                                |                                                                   |                                                                          |                                                                      |                                            |
| <b>F) Other (existing and future) instruments recognised as back stop measures by national supervisory authorities (including hybrids)</b> |                                                                                 |                               |                                                |                                                 |                                                        |                                                                |                                                                   |                                                                          |                                                                      |                                            |
| 1) Contingent Convertible Tier I                                                                                                           | 22/07/2011                                                                      | 294                           | Undated                                        | Yes                                             | Yes                                                    | Yes                                                            | Optional: specified dates, Mandatory: according to trigger events | Optional: specified dates, Mandatory: according to trigger events        | Common Equity Tier I < 5% or supervisory assessment of non-viability | Yes                                        |
| 2) Contingent Convertible Tier I (Replacement of Hybrid Tier I Capital)                                                                    | 30/09/2011                                                                      | 738                           | Undated                                        | Yes                                             | Yes                                                    | Yes                                                            | Optional: specified dates, Mandatory: according to trigger events | Optional: specified dates, Mandatory: according to trigger events        | Common Equity Tier I < 5% or supervisory assessment of non-viability | Yes                                        |
|                                                                                                                                            |                                                                                 |                               |                                                |                                                 |                                                        |                                                                |                                                                   |                                                                          |                                                                      |                                            |
|                                                                                                                                            |                                                                                 |                               |                                                |                                                 |                                                        |                                                                |                                                                   |                                                                          |                                                                      |                                            |

#### Notes and definitions

(1) The order of the measures follows the order of mitigating measures reported in the Section D of the worksheet "1 - Aggregate information".

(2) All elements are reported net of tax effects.

(3) If under the national legislation, the release of countercyclical provisions and/or other similar reserves is allowed, this figure for 2010 could be included either in rows "Impairments on financial assets in the banking book" or "Other income" for 2010, whereas under the EU-wide stress test methodology such release for 2011-2012 should be reported in Section D of the worksheet "1- Aggregate information" as other mitigating measures and explained in this worksheet.

(4) If dated please insert the maturity date (dd/mm/yy) otherwise specify undated.

Results of the 2011 EBA EU-wide stress test: Credit risk exposures (EAD - exposure at default), as of 31 December 2010, min EUR, <sup>(1-5)</sup>

Name of the Bank: Marfin  
Popular Bank Public Co  
Ltd

All values in million EUR, or %

|                                      | Non-defaulted exposures |                                              |                                           |                                              |              |                |                                              |              |                                              |    | Defaulted exposures (excluding sovereign) | Total exposures <sup>(7)</sup> |
|--------------------------------------|-------------------------|----------------------------------------------|-------------------------------------------|----------------------------------------------|--------------|----------------|----------------------------------------------|--------------|----------------------------------------------|----|-------------------------------------------|--------------------------------|
|                                      | Institutions            | Corporate (excluding commercial real estate) | Retail (excluding commercial real estate) |                                              |              |                | Commercial Real Estate                       |              | Loan to Value (LTV) ratio (%) <sup>(6)</sup> |    |                                           |                                |
|                                      |                         |                                              | of which Residential mortgages            | of which Revolving                           | of which SME | of which other | Loan to Value (LTV) ratio (%) <sup>(6)</sup> |              |                                              |    |                                           |                                |
|                                      |                         |                                              |                                           | Loan to Value (LTV) ratio (%) <sup>(6)</sup> |              |                |                                              |              |                                              |    |                                           |                                |
| Austria                              | 281                     | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 610                            |
| Belgium                              | 292                     | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 292                            |
| Bulgaria                             | 0                       | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 0                              |
| Cyprus                               | 96                      | 4,863                                        | 3,816                                     | 1,748                                        | 56           | 453            | 745                                          | 870          | 638                                          | 42 | 854                                       | 10,628                         |
| Czech Republic                       | 19                      | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 30                             |
| Denmark                              | 216                     | 9                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 225                            |
| Estonia                              | 4                       | 28                                           | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 13                                        | 62                             |
| Finland                              | 0                       | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 0                              |
| France                               | 662                     | 164                                          | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 826                            |
| Germany                              | 1,428                   | 73                                           | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 1,584                          |
| Greece                               | 1,329                   | 6,739                                        | 4,290                                     | 2,475                                        | 49           | 268            | 124                                          | 1,423        | 1,059                                        | 42 | 1,384                                     | 18,682                         |
| Hungary                              | 1                       | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 12                             |
| Iceland                              | 0                       | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 0                              |
| Ireland                              | 53                      | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 98                             |
| Italy                                | 343                     | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 479                            |
| Latvia                               | 0                       | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 0                              |
| Liechtenstein                        | 0                       | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 0                              |
| Lithuania                            | 0                       | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 0                              |
| Luxembourg                           | 1                       | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 1                              |
| Malta                                | 52                      | 347                                          | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 124                                       | 665                            |
| Netherlands                          | 6                       | 18                                           | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 145                            |
| Norway                               | 5                       | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 5                              |
| Poland                               | 1                       | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 31                             |
| Portugal                             | 180                     | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 219                            |
| Romania                              | 2                       | 184                                          | 164                                       | 48                                           | 59           | 16             | 85                                           | 15           | 0                                            | 0  | 83                                        | 631                            |
| Slovakia                             | 0                       | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 0                              |
| Slovenia                             | 0                       | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 0                              |
| Spain                                | 168                     | 105                                          | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 273                            |
| Sweden                               | 1                       | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 1                              |
| United Kingdom                       | 821                     | 705                                          | 402                                       | 319                                          | 68           | 13             | 29                                           | 41           | 0                                            | 0  | 35                                        | 1,967                          |
| United States                        | 1,326                   | 95                                           | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 1,454                          |
| Japan                                | 60                      | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 60                             |
| Other non EEA non Emerging countries | 197                     | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 197                            |
| Asia                                 | 50                      | 0                                            | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 50                             |
| Middle and South America             | 10                      | 33                                           | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 113                            |
| Eastern Europe non EEA               | 215                     | 1,004                                        | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 138                                       | 1,610                          |
| Others                               | 88                      | 1,796                                        | 0                                         | 0                                            | 0            | 0              | 0                                            | 0            | 0                                            | 0  | 0                                         | 1,915                          |
| <b>Total</b>                         | <b>7,907</b>            | <b>16,160</b>                                | <b>8,672</b>                              | <b>4,590</b>                                 |              | <b>750</b>     | <b>983</b>                                   | <b>2,349</b> | <b>1,697</b>                                 |    | <b>2,631</b>                              | <b>42,865</b>                  |

Notes and definitions

(1) EAD - Exposure at Default or exposure value in the meaning of the CRD.

(2) The EAD reported here are based on the methodologies and portfolio breakdowns used in the 2011 EU-wide stress test, and hence may differ from the EAD reported by banks in their Pillar 3 disclosures, which can vary based on national regulation. For example, this would affect breakdown of EAD for real estate exposures and SME exposures.

(3) Breakdown by country and macro area (e.g. Asia) when EAD >=5%. In any case coverage 100% of total EAD should be ensured (if exact mapping of some exposures to geographies is not possible, they should be allocated to the group "others").

(4) The allocation of countries and exposures to macro areas and emerging/non-emerging is according to the IMF WEO country groupings. See: <http://www.imf.org/external/pubs/ft/weo/2010/01/weodata/groups.htm>

(5) Residential real estate property which is or will be occupied or let by the owner, or the beneficial owner in the case of personal investment companies, and commercial real estate property, that is, offices and other commercial premises, which are recognised as eligible collateral in the meaning of the CRD, with the following criteria, which need to be met:

(a) the value of the property does not materially depend upon the credit quality of the obligor. This requirement does not preclude situations where purely macro economic factors affect both the value of the property and the performance of the borrower; and

(b) the risk of the borrower does not materially depend upon the performance of the underlying property or project, but rather on the underlying capacity of the borrower to repay the debt from other sources. As such, repayment of the facility does not materially depend on any cash flow generated by the underlying property serving as collateral.

(6) Loan to value ratio - ratio of EAD to the market value of real estate used as collateral for such exposures. Given the different methodologies applied to assessing the value, the bank is required to explain the computation of the ratio. In particular (a) whether collateral values is marked-to-market or any other valuation method is used, (b) whether the amount has been adjusted for principal repayments, and (c) how guarantees other than the underlying property are treated.

Definition of Loan to Value ratio used: (a) Collateral values were marked-to-market. (b) Principal repayment adjustments take place, since the EAD presented refers to the current balance at the reporting (31/12/10) and not the initial loan amount at the time of loan origination (c) The guarantees are not accounted for in the EAD reported.

(7) Total exposures is the total EAD according to the CRD definition based on which the bank computes RWA for credit risk. Total exposures, in addition to the exposures broken down by regulatory portfolios in this table, include EAD for securitisation transactions, counterparty credit risk, sovereigns, guaranteed by sovereigns, public sector entities and central banks.

Results of the 2011 EBA EU-wide stress test: Exposures to sovereigns (central and local governments), as of 31 December 2010, mln EUR <sup>(1,2)</sup>

Name of the bank: Marfin Popular Bank Public Co Ltd

All values in million EUR

| Residual Maturity | Country/Region | GROSS DIRECT LONG EXPOSURES (accounting value gross of specific provisions) |                              | NET DIRECT POSITIONS (gross exposures (long) net of cash short position of sovereign debt to other counterparties only where there is maturity matching) |                            |                                                                           |                                       | DIRECT SOVEREIGN EXPOSURES IN DERIVATIVES<br><br>Net position at fair values (Derivatives with positive fair value + Derivatives with negative fair value) | INDIRECT SOVEREIGN EXPOSURES IN THE TRADING BOOK<br><br>Net position at fair values (Derivatives with positive fair value + Derivatives with negative fair value) |
|-------------------|----------------|-----------------------------------------------------------------------------|------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|---------------------------------------------------------------------------|---------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                   |                |                                                                             | of which: loans and advances |                                                                                                                                                          | of which: AFS banking book | of which: FVO (designated at fair value through profit&loss) banking book | of which: Trading book <sup>(3)</sup> |                                                                                                                                                            |                                                                                                                                                                   |
| 3M                | Austria        |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 1Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 2Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 3Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 5Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 10Y               |                | 326                                                                         |                              | 326                                                                                                                                                      | 326                        |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 15Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
|                   |                | 326                                                                         | 0                            | 326                                                                                                                                                      | 326                        | 0                                                                         | 0                                     | 0                                                                                                                                                          | 0                                                                                                                                                                 |
| 3M                | Belgium        |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 1Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 2Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 3Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 5Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 10Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 15Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
|                   |                | 0                                                                           | 0                            | 0                                                                                                                                                        | 0                          | 0                                                                         | 0                                     | 0                                                                                                                                                          | 0                                                                                                                                                                 |
| 3M                | Bulgaria       |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 1Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 2Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 3Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 5Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 10Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 15Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
|                   |                | 0                                                                           | 0                            | 0                                                                                                                                                        | 0                          | 0                                                                         | 0                                     | 0                                                                                                                                                          | 0                                                                                                                                                                 |
| 3M                | Cyprus         | 29                                                                          |                              | 29                                                                                                                                                       |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 1Y                |                | 12                                                                          | 1                            | 12                                                                                                                                                       | 5                          |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 2Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 3Y                |                | 143                                                                         |                              | 143                                                                                                                                                      | 143                        |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 5Y                |                | 32                                                                          | 1                            | 32                                                                                                                                                       | 8                          |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 10Y               | 62             | 4                                                                           | 62                           |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 15Y               | 7              | 7                                                                           |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
|                   |                | 285                                                                         | 13                           | 285                                                                                                                                                      | 156                        | 0                                                                         | 0                                     | 0                                                                                                                                                          | 0                                                                                                                                                                 |
| 3M                | Czech Republic |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 1Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 2Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 3Y                |                | 11                                                                          |                              | 11                                                                                                                                                       | 11                         |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 5Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 10Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 15Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
|                   |                | 11                                                                          | 0                            | 11                                                                                                                                                       | 11                         | 0                                                                         | 0                                     | 0                                                                                                                                                          | 0                                                                                                                                                                 |
| 3M                | Denmark        |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 1Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 2Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 3Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 5Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 10Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 15Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
|                   |                | 0                                                                           | 0                            | 0                                                                                                                                                        | 0                          | 0                                                                         | 0                                     | 0                                                                                                                                                          | 0                                                                                                                                                                 |
| 3M                | Estonia        |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 1Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 2Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 3Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 5Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 10Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 15Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
|                   |                | 0                                                                           | 0                            | 0                                                                                                                                                        | 0                          | 0                                                                         | 0                                     | 0                                                                                                                                                          | 0                                                                                                                                                                 |
| 3M                | Finland        |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 1Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 2Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 3Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 5Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 10Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 15Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
|                   |                | 0                                                                           | 0                            | 0                                                                                                                                                        | 0                          | 0                                                                         | 0                                     | 0                                                                                                                                                          | 0                                                                                                                                                                 |
| 3M                | France         |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 1Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 2Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 3Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 5Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 10Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 15Y               |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
|                   |                | 0                                                                           | 0                            | 0                                                                                                                                                        | 0                          | 0                                                                         | 0                                     | 0                                                                                                                                                          | 0                                                                                                                                                                 |
| 3M                | Germany        |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 1Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 2Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 3Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |
| 5Y                |                |                                                                             |                              |                                                                                                                                                          |                            |                                                                           |                                       |                                                                                                                                                            |                                                                                                                                                                   |

| Residual Maturity | Country/Region | NET DIRECT POSITIONS<br>(gross exposures (long) net of cash short position of sovereign debt to other counterparties only where there is maturity matching) |     |                                                                           |                                       |    |
|-------------------|----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|---------------------------------------------------------------------------|---------------------------------------|----|
|                   |                | GROSS DIRECT LONG EXPOSURES (accounting value gross of specific provisions)                                                                                 |     | of which: FVO (designated at fair value through profit/loss) banking book |                                       |    |
|                   |                | of which: loans and advances                                                                                                                                |     | of which: AFS banking book                                                | of which: Trading book <sup>(3)</sup> |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                | 91                                                                                                                                                          | 91  | 91                                                                        | 15                                    |    |
| 1Y                |                | 192                                                                                                                                                         | 192 | 30                                                                        |                                       |    |
| 2Y                |                | 993                                                                                                                                                         | 993 | 206                                                                       | 7                                     |    |
| 3Y                |                | 702                                                                                                                                                         | 702 | 3                                                                         | 1                                     |    |
| 5Y                |                | 410                                                                                                                                                         | 1   | 410                                                                       | 9                                     | 4  |
| 10Y               |                | 804                                                                                                                                                         | 13  | 804                                                                       | 48                                    | 2  |
| 15Y               |                | 215                                                                                                                                                         | 70  | 215                                                                       | 46                                    |    |
|                   |                | 3,407                                                                                                                                                       | 84  | 3,407                                                                     | 342                                   | 29 |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 11                                                                                                                                                          |     | 11                                                                        | 11                                    |    |
|                   |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 11                                                                                                                                                          | 0   | 11                                                                        | 11                                    | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 39                                                                                                                                                          |     | 39                                                                        | 39                                    |    |
|                   |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 39                                                                                                                                                          | 0   | 39                                                                        | 39                                    | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         | 0                                     | 0  |
| 3M                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 1Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 2Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 3Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 5Y                |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 10Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
| 15Y               |                |                                                                                                                                                             |     |                                                                           |                                       |    |
|                   |                | 0                                                                                                                                                           | 0   | 0                                                                         |                                       |    |





| Residual Maturity | Country/Region                       | NET DIRECT POSITIONS<br>(gross exposures (long) net of cash short position of sovereign debt to other counterparties only where there is maturity matching) |                              |              |                            |                                                                           | DIRECT SOVEREIGN EXPOSURES IN DERIVATIVES<br><br>Net position at fair values (Derivatives with positive fair value + Derivatives with negative fair value) | INDIRECT SOVEREIGN EXPOSURES IN THE TRADING BOOK<br><br>Net position at fair values (Derivatives with positive fair value + Derivatives with negative fair value) |                            |
|-------------------|--------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|--------------|----------------------------|---------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|
|                   |                                      | GROSS DIRECT LONG EXPOSURES (accounting value gross of specific provisions)                                                                                 | of which: loans and advances |              | of which: AFS banking book | of which: FVO (designated at fair value through profit/loss) banking book |                                                                                                                                                            |                                                                                                                                                                   | of which: Trading book (3) |
| 3M                | United States                        |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 1Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 2Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 3Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 5Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 10Y               |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 15Y               |                                      | 0                                                                                                                                                           | 0                            | 0            | 0                          | 0                                                                         | 0                                                                                                                                                          | 0                                                                                                                                                                 |                            |
| 3M                | Japan                                |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 1Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 2Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 3Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 5Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 10Y               |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 15Y               |                                      | 0                                                                                                                                                           | 0                            | 0            | 0                          | 0                                                                         | 0                                                                                                                                                          | 0                                                                                                                                                                 |                            |
| 3M                | Other non EEA non Emerging countries |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 1Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 2Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 3Y                |                                      | 10                                                                                                                                                          |                              | 10           | 10                         |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 5Y                |                                      | 3                                                                                                                                                           |                              | 3            | 3                          |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 10Y               |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 15Y               |                                      | 13                                                                                                                                                          | 0                            | 13           | 13                         | 0                                                                         | 0                                                                                                                                                          | 0                                                                                                                                                                 |                            |
| 3M                | Asia                                 |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 1Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 2Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 3Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 5Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 10Y               |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 15Y               |                                      | 0                                                                                                                                                           | 0                            | 0            | 0                          | 0                                                                         | 0                                                                                                                                                          | 0                                                                                                                                                                 |                            |
| 3M                | Middle and South America             |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 1Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 2Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 3Y                |                                      | 45                                                                                                                                                          |                              | 45           |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 5Y                |                                      | 23                                                                                                                                                          |                              | 23           |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 10Y               |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 15Y               |                                      | 68                                                                                                                                                          | 0                            | 68           | 0                          | 0                                                                         | 0                                                                                                                                                          | 0                                                                                                                                                                 |                            |
| 3M                | Eastern Europe non EEA               | 43                                                                                                                                                          |                              | 43           | 13                         |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 1Y                |                                      | 12                                                                                                                                                          |                              | 12           | 12                         |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 2Y                |                                      | 4                                                                                                                                                           |                              | 4            |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 3Y                |                                      | 4                                                                                                                                                           |                              | 4            |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 5Y                |                                      | 100                                                                                                                                                         | 100                          | 100          |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 10Y               |                                      | 28                                                                                                                                                          |                              | 28           | 15                         |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 15Y               |                                      | 191                                                                                                                                                         | 100                          | 191          | 40                         | 0                                                                         | 0                                                                                                                                                          | 0                                                                                                                                                                 |                            |
| 3M                | Others                               |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 1Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 2Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 3Y                |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 5Y                |                                      | 19                                                                                                                                                          |                              | 19           |                            |                                                                           |                                                                                                                                                            | 1                                                                                                                                                                 |                            |
| 10Y               |                                      |                                                                                                                                                             |                              |              |                            |                                                                           |                                                                                                                                                            |                                                                                                                                                                   |                            |
| 15Y               |                                      | 19                                                                                                                                                          | 0                            | 19           | 0                          | 0                                                                         | 0                                                                                                                                                          | 1                                                                                                                                                                 |                            |
|                   | <b>TOTAL</b>                         | <b>4,579</b>                                                                                                                                                | <b>197</b>                   | <b>4,579</b> | <b>970</b>                 | <b>0</b>                                                                  | <b>29</b>                                                                                                                                                  | <b>0</b>                                                                                                                                                          | <b>2</b>                   |

**Notes and definitions**

(1) The allocation of countries and exposures to macro areas and emerging/non-emerging is according to the IMF WEO country groupings. See: <http://www.imf.org/external/pubs/ft/weo/2010/01/weodata/groups.htm>

(2) The exposures reported in this worksheet cover only exposures to central and local governments on immediate borrower basis, and do not include exposures to other counterparties with full or partial government guarantees (such exposures are however included in the total EAD reported in the worksheet '4 - EADs').

(3) According to the EBA methodologies, for the trading book assets banks have been allowed to offset only cash short positions having the same maturities (paragraph 202 of the Methodological note).